



Training Profile 2024

SkillsGap
& Quotient Consulting

Skills Gap and Quotient Consulting Limited Training Calender 2024



About us

Skills Gap and Quotient Consulting

Limited is a leading management training and consultancy solutions firm that helps organizations improve their performance. We provide customized training programs and consulting services to a wide range of clients, from small businesses to large multinational corporations.

Skills Gap & Quotient Consulting Limited aims to deliver up-to-date and relevant programmes and services which will enable management, administrative and technical professionals to be more effective, productive and competitive. We are dedicated to increasing our client's competitive edge through the provision of world-class Public Training Programs, relevant In-house Courses and World Class Consultancy. Skills Gap work closely with our clienteles to unlock the power in

world-class Public Training Programs, relevant In-house Courses and World Class Consultancy. Skills Gap work closely with our clienteles to unlock the power in their people and make significant and lasting improvements to their strategic focus and business performance.

Skills Gap & Quotient Consulting Limited is a foremost provider of Management Training and consultancy solutions. Established for over 10 years, **Skills Gap & Quotient Consulting Limited** has a detailed understanding of the training and development needs of Organisations and individuals. It is this knowledge and experience, coupled with a commitment to providing innovative and leading-edge solutions, that has seen us continue to grow no matter what the market conditions.

Our team of experienced trainers and consultants have a deep understanding of the latest management practices and trends and can analyze complex business problems and provide practical solutions. We work closely with our clients to understand their unique needs and develop tailored solutions to help them achieve their goals.

Our training programs cover a wide range of management topics, including leadership, communication, team building, and strategic planning. Others includes oil and gas, energy and technology. Our consultancy services include assessments, evaluations, and recommendations for improving processes, systems, and organizational structure.

Our company was founded by a group of management experts who are passionate about helping organizations reach their full potential. We have a strong commitment to providing high-quality services to our clients and are always looking for new ways to improve our skills and knowledge.

At Skills Gap and Quotient Consulting Limited, we believe in the power of continuous learning and development. We offer both in-person and online training options to suit the needs of our clients. We also provide e-Learning Development services to support the training programs.

We have a reputation for delivering results and have a growing client base across different industries. Our clients include major companies in the energy, oil and gas, manufacturing, healthcare, technology, and service sectors.



Vision Statement

To empower individuals and organizations to reach their full potential through the delivery of innovative and effective training and development solutions.



Mission Statement

Our mission is to provide customized and effective training and consultancy services that help our clients achieve their goals and improve their performance. We strive to deliver measurable results and exceed expectations by leveraging our expertise, technology and dedication to continuous improvement.



Quality

1

We are committed to delivering high-quality training and consultancy services that meet the specific needs of our clients.

Integrity

2

We are dedicated to being honest and transparent in all our business practices and maintaining the highest ethical standards.

Client-Centered

3

We are dedicated to understanding our clients' unique needs and providing solutions that are tailored to their specific goals and objectives.

Results-Driven

4

We are focused on delivering measurable results for our clients and exceeding their expectations.

Our Core Values

Our Services

1 Training

We provide customized training programs for organizations in areas such as leadership, communication, team building, and more.

2 Consultancy

We provide expert advice and guidance on management best practices and trends, including assessments, evaluations, and recommendations for improving processes, systems, and organizational structure.

3 E-Learning Development

We design and develop customized e-learning modules to support your training programs.

4 Outsourcing

We offer outsourcing options for organizations looking to outsource their training and development needs, including training delivery, curriculum development, LMS administration, program evaluation, and project management.



All our services are designed to help organizations improve their performance and achieve their goals. We work closely with clients to understand their specific needs and develop tailored solutions to help them succeed. Our team of experts have extensive experience in the field of management and are committed to providing high-quality services.

Our training schedule has the most complete range of training programs offered by any independent training provider in the Nigeria and with over 100 workshops and training programs available, we are assured that we have the right training for you.



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Business Process Management

Course Title	Date	Location	Fees (USD) per participant	Fees (NGN) per participant
Business Improvement & Quality Techniques	08-12 Jan 2024	London/Lagos	\$6,950	#800,000
Business Improvement & Quality Techniques	08-12 Jan 2024	Accra/Asaba	\$6,950	#800,000
Design Planning & Problem Diagnostic Strategy	29 Jan-02 Feb 2024	Kigali/Uyo	\$6,950	#800,000
Business System Analysis	05-09 Feb 2024	Oman/Kaduna	\$5,950	#750,000
Business Process Redesign and Re-Engineering	05-09 Feb 2024	Dubai/Abuja	\$5,950	#750,000
Business Improvement & Quality Techniques	11 - 15 Mar 2024	Port Louis/Benin	\$6,950	#800,000
Business Process Analysis & Modelling	18 - 22 Mar 2024	Dubai/Abuja	\$5,950	#750,000
Simplification of Work Processes and Procedures	25 - 29 Mar 2024	Dubai/Abuja	\$5,950	#750,000
Business Process Analysis & Modelling	15-19 Apr 2024	Kigali/Uyo	\$6,950	#800,000
Design Planning & Problem Diagnostic Strategy	06-10 May 2024	Dubai/Abuja	\$5,950	#750,000
Business Process Redesign and Re-Engineering	20-24 May 2024	Dubai/Abuja	\$5,950	#750,000
Business Improvement & Quality Techniques	03-07 Jun 2024	London/Lagos	\$6,950	#800,000

Business Process Analysis & Modelling	08-12 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Simplification of Work Processes and Procedures	12-16 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Business System Analysis	09-13 Sep 2024	Accra/Asaba	\$6,950	#800,000
Mastering Workflow	23-27 Sep 2024	Dubai/Abuja	\$5,950	#750,000
Professional Business Analysis Level 1	07-11 Oct 2024	Dubai/Abuja	\$5,950	#750,000
Business System Analysis	14-18 Oct 2024	Dubai/Abuja	\$5,950	#750,000
Business Process Analysis & Modelling	16-20 Dec 2024	Accra/Asaba	\$6,950	#800,000
Business System Analysis	16-20 Dec 2024	Kigali/Uyo	\$6,950	#800,000

Contracts Management

Course Title	Date	Location	Fees (USD) per participant	Fees (NGN) per participant
Oil & Gas Contracts	01-05 Jan 2024	Dubai/Abuja	\$5,950	#750,000
Field Unitization and Equity Redetermination	01-05 Jan 2024	Dubai/Abuja	\$5,950	#750,000
Joint Venture and Other Collaboration Agreement for the Oil & Gas Industry	01-05 Jan 2024	Dubai/Abuja	\$5,950	#750,000

Negotiating and Managing PPP Contracts	08-19 Jan 2024	Port Louis/Benin	\$6,950	#800,000
Local Content Management in the Oil and Gas Industry	08-12 Jan 2024	Kigali/Uyo	\$6,950	#800,000
Managing Tenders, Specifications & Contracts	15-19 Jan 2024	Oman/Kaduna	\$5,950	#750,000
Understanding Energy Contracts	15-19 Jan 2024	Dubai/Abuja	\$5,950	#750,000
Project Appraisal: Financial and Economic Factors	22-26 Jan 2024	Dubai/Abuja	\$5,950	#750,000
Negotiating and Managing PPP Contracts	29 Jan-02 Feb 2024	Accra/Asaba	\$6,950	#800,000
Local Content Management in the Oil and Gas Industry	12-16 Feb 2024	London/Lagos	\$6,950	#800,000
Effective Project Contracting	12-16 Feb 2024	Oman/Kaduna	\$5,950	#750,000
Managing and Supervising Projects, Consultants and Contractors	19-23 Feb 2024	Dubai/Abuja	\$5,950	#750,000
Negotiating and Managing PPP Contracts	19 Feb-01 Mar 2024	London/Lagos	\$6,950	#800,000
Managing & Negotiating with Consultants & Contractors	26 Feb-01 Mar 2024	Oman/Kaduna	\$5,950	#750,000
Commercial and Business Contracts	26 Feb-01 Mar 2024	Nairobi/Calabar	\$6,950	#800,000
Negotiating and Managing PPP Contracts	04-08 Mar 2024	Dubai/Abuja	\$5,950	#750,000
Shipping Management, Leadership & Strategy	04-08 Mar 2024	Dubai/Abuja	\$5,950	#750,000

The Contracts & Project Management MBA	22-26 Apr 2024	London/Lagos	\$11,900	#700,000
Managing the Procurement Process	22-26 Apr 2024	Kigali/Uyo	\$6,950	#800,000
Oil & Gas Contracts	22-26 Apr 2024	Kigali/Uyo	\$6,950	#800,000
Oil & Gas Contracts	22-26 Apr 2024	London/Lagos	\$6,950	#800,000
Power Purchase Agreement from Commercial and Legal Perspective	22-26 Apr 2024	Nairobi/Calabar	\$6,950	#800,000
Contract Risk Management & Compliance	29 Apr-03 May 2024	Dubai/Abuja	\$5,950	#750,000
Contract & Project Risk Management & Compliance	13-17 May 2024	Dubai/Abuja	\$9,900	#600,000
Negotiating, Drafting & Understanding Contracts	13-17 May 2024	Oman/Kaduna	\$5,950	#750,000
Managing and Supervising Projects, Consultants and Contractors	13-17 May 2024	Nairobi/Calabar	\$6,950	#800,000
Upstream Petroleum Contracts, Accounting & Auditing Policies and Procedures	27-31 May 2024	Dubai/Abuja	\$9,900	#600,000
Upstream Petroleum Contracts	27-31 May 2024	Dubai/Abuja	\$5,950	#750,000
Local Content Management in the Oil and Gas Industry	27-31 May 2024	Dubai/Abuja	\$5,950	#750,000
Effective Project Contracting	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Developing Strategic Partnerships, Joint Ventures and Consortia	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000

Dispute Management & Avoidance in the Energy Sector	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Maintenance Contracting & Outsourcing	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Managing Vendor Qualification, Performance & Contract Compliance	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Service Level Agreements	10-14 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Managing the Procurement Process	10-14 Jun 2024	Kigali/Uyo	\$6,950	#800,000
Negotiating and Managing PPP Contracts	10-14 Jun 2024	Kigali/Uyo	\$6,950	#800,000
Oil & Gas Contracts	10-14 Jun 2024	Kigali/Uyo	\$6,950	#800,000
Oil & Gas Contracts	10-14 Jun 2024	London/Lagos	\$6,950	#800,000
Shipping Management, Leadership & Strategy	10-14 Jun 2024	Port Louis/Benin	\$6,950	#800,000
Managing & Negotiating with Consultants & Contractors	10-14 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Commercial and Business Contracts	17-21 Jun 2024	Port Louis/Benin	\$6,950	#800,00
International Construction Management Seminar	01-05 Jul 2024	London/Lagos	\$6,950	#800,000
The Role of Regulator in a Deregulated Downstream Petroleum Sector	01-05 Jul 2024	Dubai/Abuja	\$5,950	#750,000
A Practical Workshop on Dealing with Construction Insurance	01-05 Jul 2024	Dubai/Abuja	\$5,950	#750,000

Cash Calls in Oil and Gas Venture Operations	01-05 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Field Unitisation and Equity Redetermination	08-12 Jul 2024	Dubai/Abuja	\$5,950	#750,000
The Contracts & Project Management MBA	08-12 Jul 2024	London/Lagos	\$11,900	#700,000
Upstream Petroleum Contracts, Accounting & Auditing Policies and Procedures	15-19 Jul 2024	Kigali/Uyo	\$11,900	#700,000
Upstream Petroleum Contracts	15-19 Jul 2024	Kigali/Uyo	\$6,950	#800,000
EPCIC Contract Management in Offshore & Marine	15-26 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Effective Purchasing, Tendering & Supplier Selection	22-26 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Maritime Law & Shipping Contracts	22-26 Jul 2024	Dubai/Abuja	\$5,950	#750,000
International Dispute Resolution and Arbitration in the Oil, Gas & Petrochemical Industry	22-26 Jul 2024	New York/Lagos	\$6,950	#850,000
Maintenance Contracting & Outsourcing	29 Jul-02 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Commercial and Business Contracts	29 Jul-02 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Shipping Management, Leadership & Strategy	05-09 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Effective Contractor Management in Maintenance & Technical Projects	05-09 Aug 2024	05-09 Aug 2024	\$6,950	#800,000
Managing the Procurement Process	05-09 Aug 2024	Dubai/Abuja	\$5,950	#750,000

Contract Risk Management & Compliance	12-16 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Contract & Project Risk Management & Compliance	19-23 Aug 2024	Dubai/Abuja	\$9,900	#600,000
Oil & Gas Contracts	26-30 Aug 2024	London/Lagos	\$6,950	#800,000
Developing Strategic Partnerships, Joint Ventures and Consortia	02-06 Sep 2024	New York/Lagos	\$6,950	#850,000
Construction Contracts Masterclass	09-13 Sep 2024	Dubai/Abuja	\$5,950	#750,000
The Role of Regulator in a Deregulated Downstream Petroleum Sector	16-20 Sep 2024	Dubai/Abuja	\$5,950	#750,000
Managing Tenders, Specifications & Contracts	16-20 Sep 2024	Dubai/Abuja	\$5,950	#750,000
Field Unitisation and Equity Redetermination	16-20 Sep 2024	Dubai/Abuja	\$5,950	#750,000
Negotiating and Managing PPP Contracts	23-27 Sep 2024	London/Lagos	\$6,950	#800,000
Managing Vendor Qualification, Performance & Contract Compliance	23-27 Sep 2024	Dubai/Abuja	\$5,950	#750,000
The Contracts & Project Management MBA	30 Sep-04 Oct 2024	New York/Lagos	\$13,900	#750,000
Understanding Energy Contracts	30 Sep-04 Oct 2024	London/Lagos	\$6,950	#800,000
Local Content Management in the Oil and Gas Industry	27-31 May 2024	Kigali/Uyo	\$6,950	#800,000
Oil & Gas Contracts	27-31 May 2024	Accra/Asaba	\$6,950	#800,000

Corporate Law - Theory & Practice	03-07 Jun 2024	London/Lagos	\$6,950	#800,000
International Contracting	03-07 Jun 2024	London/Lagos	\$6,950	#800,000
Effective Purchasing and Contract Negotiation Strategies	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000
A Practical Workshop on Dealing with Construction Insurance	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Downstream Regulations	03-07 Jun 2024	Dubai/Abuja	\$5,950	#750,000
Upstream Petroleum Contracts, Accounting & Auditing Policies and Procedures	10-14 Jun 2024	London/Lagos	\$11,900	#700,000
Dispute Management & Avoidance in the Energy Sector	10-14 Jun 2024	Dubai/Abuja	\$5,950	#750,000
The Contracts & Project Management MBA	10-14 Jun 2024	Accra/Asaba	\$11,900	#700,000
Managing Tenders, Specifications & Contracts	10-14 Jun 2024	Kigali/Uyo	\$6,950	#800,000
Project Appraisal: Identification, Policy Analysis & Selection	10-14 Jun 2024	London/Lagos	\$6,950	#800,000
Local Content Management in the Oil and Gas Industry	10-14 Jun 2024	Accra/Asaba	\$6,950	#800,000
The Contracts & Project Management MBA	10-14 Jun 2024	Kigali/Uyo	\$11,900	#700,000
Project Appraisal: Financial and Economic Factors	17-21 Jun 2024	London/Lagos	\$6,950	#800,000
Joint Venture and Other Collaboration Agreement for the Oil & Gas Industry	01-05 Jul 2024	Accra/Asaba	\$6,950	#800,000

International Dispute Resolution and Arbitration in the Oil, Gas & Petrochemical Industry	01-05 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Developing Strategic Partnerships, Joint Ventures and Consortia	01-05 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Writing Effective Legal Documents and Commercial Contracts	01-05 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Cash Calls in Oil and Gas Venture Operations	08-12 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Maritime Law & Shipping Contracts	08-12 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Contract Risk Management & Compliance	15-19 Jul 2024	Accra/Asaba	\$6,950	#800,000
Power Purchase Agreement from Commercial and Legal Perspective	15-19 Jul 2024	Dubai/Abuja	\$5,950	#750,000
The Contracts & Project Management MBA	15-26 Jul 2024	New York/Lagos	\$13,900	#750,000
Managing & Negotiating with Consultants & Contractors	22-26 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Shipping Management, Leadership & Strategy	22-26 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Contract Management from Principles to Action	22-26 Jul 2024	Dubai/Abuja	\$5,950	#750,000
Effective Contractor Management in Maintenance & Technical Projects	29 Jul-02 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Public - Private Partnership in the Road Sector	29 Jul-02 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Joint Venture and Other Collaboration Agreement for the Oil & Gas Industry	05-09 Aug 2024	Kigali/Uyo	\$6,950	#800,000

Effective Project Contracting	05-09 Aug 2024	Dubai/Abuja	\$5,950	#750,000
Managing Tenders, Specifications & Contracts	05-09 Aug 2024	Accra/Asaba	\$6,950	#800,000
Commercial and Business Contracts	12-16 Aug 2024	Accra/Asaba	\$6,950	#800,000
Regulations and Control in Corporate Governance	06-07 Oct 2024	London/Lagos	\$6,950	#800,000
Managing the Procurement Process	07-11 Oct 2024	Dubai/Abuja	\$5,950	#750,000
Oil & Gas Contracts	07-11 Oct 2024	Dubai/Abuja	\$5,950	#750,000
The Contracts & Project Management MBA	06-07 Oct 2024	Kigali/Uyo	\$11,900	#700,000
Managing Vendor Qualification, Performance & Contract Compliance	07-11 Oct 2024	Dubai/Abuja	\$5,950	#750,000
Commercial and Business Contracts	07-11 Oct 2024	Dubai/Abuja	\$5,950	#750,000
Statutory, Legal and Compliance Requirements for the Oil & Gas Industry	07-11 Oct 2024	Dubai/Abuja	\$5,950	#750,000
The Effective Buyer	07-11 Oct 2024	Oman/Kaduna	\$5,950	#750,000
EPCIC Contract Management in Offshore & Marine	14-18 Oct 2024	Dubai/Abuja	\$5,950	#750,000
The Role of Regulator in a Deregulated Downstream Petroleum Sector	14-18 Oct 2024	Dubai/Abuja	\$5,950	#750,000
Upstream Petroleum Contracts, Accounting & Auditing Policies and Procedures	14-18 Oct 2024	Dubai/Abuja	\$9,900	#600,000

Upstream Petroleum Contracts	28-29 Oct 2024	Dubai/Abuja	\$5,950	#750,000
Local Content Management in the Oil and Gas Industry	04-08 Nov 2024	Dubai/Abuja	\$5,950	#750,000
The Contracts & Project Management MBA	04-08 Nov 2024	New York/Lagos	\$13,900	#750,000
Contract Risk Management & Compliance	04-08 Nov 2024	Kigali/Uyo	\$6,950	#800,000
Local Content Management in the Oil and Gas Industry	04-08 Nov 2024	London/Lagos	\$6,950	#800,000
Negotiating and Managing PPP Contracts	04-08 Nov 2024	Dubai/Abuja	\$5,950	#750,000
International Contracting	18-22 Nov 2024	Accra/Asaba	\$6,950	#800,000
The Contracts & Project Management MBA	18-22 Nov 2024	London/Lagos	\$11,900	#700,000
Contract Risk Management & Compliance	25-29 Nov 2024	Dubai/Abuja	\$5,950	#750,000
Contract & Project Risk Management & Compliance	25-29 Nov 2024	Dubai/Abuja	\$9,900	#600,000
Managing Tenders, Specifications & Contracts	02-06 Dec 2024	Dubai/Abuja	\$5,950	#750,000
Service Level Agreements	02-06 Dec 202	Accra/Asaba	\$6,950	#800,000
Developing Strategic Partnerships, Joint Ventures and Consortia	02-06 Dec 2024	New York/Lagos	\$6,950	#850,000
Best Practices in Claims Management	02-06 Dec 2024	London/Lagos	\$6,950	#800,000